## **Press release**



1 June 2022

## New leadership team in DUAL Europe to drive ambitious growth plans

DUAL today announced two key appointments in the newly created DUAL Europe region, effective today.

- Olaf Jonda, currently Managing Director, DUAL Deutschland, will take on the role of CEO, DUAL Europe, reporting to Richard Clapham, CEO, DUAL Group
- Daniela Rubes, currently CFO, DUAL Italia, has been appointed Chief Financial Officer, DUAL Europe.

These promotions follow the announcement in April of Maurizio Ghilosso as Executive Chair, DUAL Europe. The creation of a DUAL Europe leadership team reflects the importance of the region in DUAL Group's ambitious plans to grow to a US\$5bn GWP international MGA by 2027. DUAL has been operating in Europe for almost 25 years having launched in Spain in 1998 and today operates from 14 European locations in 10 countries employing 200 people.

Ghilosso said: "I am thrilled to welcome Olaf and Daniela to the DUAL Europe regional leadership team. They have both been with DUAL for more than 10 years and these well-deserved promotions absolutely demonstrate our philosophy of attracting and developing the best talent in the industry. Olaf and Daniela bring an in-depth knowledge not just of DUAL but also of the wider European market that will be invaluable as we position ourselves for further growth.

Richard Clapham, CEO, DUAL Group added: "Our ambition is to grow DUAL Europe to a US\$750m GWP business over the next five years, and Olaf and Daniela will play a significant role in delivering this growth. Investment in talent is an important part of our strategy and I am delighted we have filled these critical roles internally. I am confident that our DUAL Europe leadership team will build a regional business that continues to attract the best underwriters in the European marketplace, as well as broadening our product offering to our distribution partners and clients."

Notes to editors:

## **About DUAL**

DUAL, the specialist underwriting arm of Howden Group Holdings, is driven by a mission to be the MGA of choice for brokers, clients and carriers, through provision of deep underwriting expertise and global distribution. DUAL Group is one of the world's largest international underwriting agencies with US\$2.3bn of GWP.

DUAL's investment in data and technology enables it to deliver over 70 products and services with speed and efficiency to 8,500 broker partners working with over 70 carrier partners worldwide.

Established in 1998, today DUAL has over 1,000 people in 19 countries across the Americas, Europe and Asia Pacific, and is one of Lloyd's' largest international coverholders.



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